

Dixon Hughes Goodman's Not-for-Profit Group is experienced in the technical requirements of not-for-profit organizations, and have the added perspective of serving as officers and board members on the national, state and local levels. This enables us to analyze and evaluate issues from both sides of the table and offer workable ideas and solutions. We view our role as business advisors to be one of our most important services.

## Helping You Face Your Challenges

Not-for-profit organizations are faced with challenges including increased regulation, media scrutiny of organizational finances, IRS audits, and economic conditions hindering fundraising. At the same time, they must take steps to ensure they maintain their tax-exempt status, develop ways to increase revenue sources, maintain the public's trust in their ability to provide services and programs and to show funds are being spent wisely and appropriately.

In addition, many not-for-profit organizations are making a continuing commitment to good governance practices and the development of methods that maintain the highest standards for accountability and transparency. Adding to these current demands, organizations historically have had to use criteria quite different from business enterprises to measure success. Unlike commercial businesses, they measure their success with a focus on number of clients serviced, jobs/shelter provided or programs developed/utilized, not their "bottom line."

## Organizations Served

Broadband access providers

Civic, social and fraternal organizations

Environmental and animal welfare

Faith based organizations, houses of worship and auxiliary services

Health and welfare organizations

Hospitals, public clinics and nursing facilities

Housing and shelter providers

Independent elementary and secondary schools

Museums

Political action committees

Private and community foundations

Private colleges and universities

Rural electric utilities

Sports, recreational and youth programs

Supporting organizations

Symphony orchestras

Trade and professional associations